

TONYA M. WILLIAMS

REALTOR®

AWARDS

RE/MAX HALL OF FAME

#74 RE/MAX SALES AGENT NATIONWIDE 2006

#5 RE/MAX SALES AGENT STATE OF GEORGIA 2006

#1 SALES AGENT RE/MAX OF BUCKHEAD 2006

#1 SALES AGENT RE/MAX OF BUCKHEAD 2007



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onya M. Williams has the Midas touch for turning her dreams and aspirations into reality.

After only six years working as a REALTOR®, she was the #74 RE/MAX Sales Agent nationwide and the #5 RE/MAX Sales Agent in Georgia. In 2007 she qualified for RE/MAX's Hall of Fame. Tonya's dream of being on television has also come true: Home and Garden Television (HGTV) recently selected her to be their Real Estate expert for the Atlanta edition of "Designed to Sell." An eternal optimist, who loves her work and can't believe she gets paid to do this, the personable Tonya lives by the creed of being prepared and practicing kindness. Her hallmarks for success: *Be prepared and passionate about your work, be true to yourself, and always try to see others through the lens of their best potential.*

I grew up in sunny Southern California, so I love the water and enjoy sports. I moved to Atlanta because it is a great place to live and the career opportunities are endless. – I have a B.A. in Communications from the University of Arizona. I became a licensed REALTOR® in 2000 and basically started from scratch; I had zero clients. I played "Atlanta taxi cab" for awhile. I was new to Real Estate, so I did not know how to qualify and distinguish serious buyers from the people-who-love-to look-at-houses-but-never-intend-to-buy-one. I met my first three clients from just being friendly at a seminar. It took me just shy of six months and a few hard knocks to close my first deal.

I am a people person. I always think big and am very passionate about my work and success. I am good-natured and kind, but not afraid to speak the truth. I know you cannot win every battle . . . however, one should know how to negotiate a happy medium!

I'm always honest with my clients, and that lets us make a connection. This connection allows me to customize my services and give my clients a tailor-made home buying/selling experience.

I always listen to my inner voice – this is what keeps me true to myself. There's a sign above my desk: "*The highest form of wisdom is kindness.*" I always try to practice kindness and humility. I am very thankful for my blessings. Every morning I start my day by asking God to help me be the best person I can be today. I hope that I can be an inspiration to others.

